1-4 FAMILY DWELLING PRODUCT — COMMERCIAL LINES

- Dwellings owned by individuals or entities for rental investment purposes
- © Locations that are leased on an annual or seasonal basis (general liability only for seasonal risks)
- Hitzone

 Our highest hit ratio
- Owner-occupied buildings as long as one or more units are tenant occupied
- Available for new purchases with no prior insurance
- Schedules of up to 50 locations including general liability and property coverage (100 location limitation for general liability coverage only)

PRODUCT ADVANTAGES

- No general liability deductible
- Defense coverage outside the limit
- Ability to offer:
 - Coverage for older structures
 - Loss of income including loss of rent coverage
 - Per location aggregate coverage for a minimal fee
 - Increased limits for medical payments
 - Equipment breakdown coverage
 - Coverage while property is under renovation
 - Replacement cost for buildings up to 60 years of age
- No standard animal exclusion
- Ability to consider dwellings used for corporate employees/customers or any member of a corporation given the applicant is an LLC or corporation
- No inspection fees
- Ability to consider risks with swimming pools and incidental boat docks or slips
- Special Cause of Loss form available

AVAILABLE LIMITS

- ► General liability available up to \$1,000,000/\$2,000,000
- Property values up to:
 - \$3,000,000 in non-coastal zones
 - \$1,000,000 (in coastal zones excluding wind and hail coverage)
- Hired and non-owned auto liability up to \$1,000,000
 - Limit must be equal to the general liability occurrence limit

DEDUCTIBLES

- General liability is \$0
- Property deductible starts at \$1,000



BUSINESS RESOURCE CENTER

Provides centralized access to business solution vendors for all policyholders. Solutions include:

- Human resources services
- Pre-employment and tenant screenings
- Identity theft protection
- Marketing resources

See www.bizresourcecenter.com for a full list of available business solutions

MOST COMMON INELIGIBLE RISK CHARACTERISTICS

- Risks located in AK, LA and WV
- Property coverage for risks located in AK, AL, HI, KY, LA, MS, TN and WV
- Student housing
- Rooming or boarding houses
- Locations with wood stoves (fireplaces are acceptable)
- Property coverage for mobile homes
- Property coverage for units rented out for a term less than six months
- Unfenced swimming pools



